

A woman with long dark hair, wearing a white blouse with a large bow and a grey vest, is smiling and holding a white pen. She is in an office environment with a blue screen displaying a diagram in the background. The Thales logo is in the top right corner.

THALES

Building a future we can all trust

Becoming a Thales in the UK supplier

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Thales in the UK partners with suppliers worldwide, with about 70% based locally. Sourcing locally is a key aspect of our sustainable contribution to the economy and job market, particularly supporting Small Medium Enterprises.

We invest around £750 million annually and provide development support to boost their growth and competitiveness. We also require strict compliance with certifications, laws, and regulations from our suppliers.

What do SMEs/VCSEs/Diverse businesses need to know?

Categories of goods and services we procure:

- IS/IT & Support Services
- Systems and Equipment
- Mechanical
- Electronics
- Systems and Software Engineering and Customer Support Services
- General Expenses

Requirements for becoming supplier to Thales UK

Mandatory

- An awareness of, and compliance to, the regulatory environment and standards in each of our markets: Defence, Aerospace, Security and Space.
- Commitment to Continuous Improvement of Cost, Quality, Delivery, possibly including membership of the ADS Supply Chain Solutions Framework and associated SC21 Competitiveness pillar, or equivalent programme.
- Cyber Security accreditation such as Cyber Essentials, Cyber Essentials Plus, ISO27001 or other equivalent national programmes.
- ISO9001 and / or AS9100 if working in the Aerospace sector.
- Willingness to sign the Thales Integrity and Corporate Responsibility Charter.
- Up to date Business Continuity Plan.
- Prompt Payment of their own supply chain in line with HMG regulations and/or the Prompt Payment Code
- Compliance to all required Trade Compliance regulations relevant to their business and their customers.
- Provision of Certificates of Conformity, Material Declaration Forms or equivalent demonstrating full transparency/traceability of the origins of all elements of the provided goods or services.

Desirable

- Membership of EcoVadis as part of the IAEG (International Aerospace Environmental Group) ESG insights initiative to help drive sustainable improvements within supply chains.
- Membership of JOSCAR, the Aerospace, Defence and Security industry single repository for pre-qualification and compliance information, determines if a supplier is “fit for business”
- Membership of national or regional industry trade associations, such as ADS or manufacturing or technical associations such as MakeUK and/or techUK.



UK key statistics 2025

Thales in the UK
SME Spend by
UK Region



Useful links

[Supplier Online](#) where you can access the following:

- Procurement Stakes
- Sustainable Procurement
- Cyber Resilience
- Key documents – General Terms and Conditions of Purchase, Charter for Responsible Supplier Relations), Security Requirements, Generic Requirements Applicable to External Providers (GRAEP), Commitments for Sustainable Procurement.
- Latest News
- UN Global Compact





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