Moving your Supply Chain
to a Value Chain
Solutions for managing globalization and complexity
by leveraging mission critical information systems

Thales
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Supply Chain Management
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Fostering Innovation
Thales devotes some 20% of its consolidated revenues to research and development – approximately €2 billion annually, including more than €400 million dedicated to the tailoring research and advanced studies that are the primary source of technological innovation today. Thales has more than 30,000 researchers working on cutting-edge technologies, 300 new inventions each year, a portfolio of 13,000 patents and more than 30,000 cooperation agreements with universities and public research laboratories in Europe, the United States and Asia. Thales is a model of excellence in advanced technologies and innovation.

Thales and the Environment
Thales operates an environmental management and protection system based on three fundamental commitments:

- Protect the environment by controlling the company’s use of natural resources and limiting the environmental impact of its sites and activities.
- Manage and prevent any risks to health and the environment and any health and safety risks in the workplace and the broader community.
- Comply with current legal requirements and anticipate future developments by keeping track of the regulatory environment and participating in the relevant working groups.

These commitments apply to all Thales sites and business units throughout the world. In practical terms, the company operates an Environmental Management System (EMS) tailored to its activities. Through the EMS, specific objectives and action plans are put in place for each business unit.
Customer review of Supply Chain has become a must for major companies. According to the urgency and speed of change needed, it can lead to a complete process engineering involving partners, or be driven by the introduction of new but proven technology bringing in focused business value.

Globalization becomes increasingly challenging including low cost regions in modern supply chains. The visibility of the entire supply chain in near real time is one of today’s overarching goals, and achievement is often only feasible through the introduction of new technologies and processes.

Managing complexity is a key factor of success for Supply Chains.

Managing a Global Supply Chain has become an enormous and complex challenge. Supply Chain managers have the challenge of promoting an overarching goal, and automation plays a big role in that. It implies a revamping of the key processes and legacy IT systems & technology bringing in focused business value.

Leveraging Critical Information Systems

The viability of the entire supply chain in near real time is one of today’s overarching goals, and automation plays a big role in that. It implies a revamping of the key processes and legacy IT systems & technology bringing in focused business value.

MAIN BENEFITS ACHIEVABLE THROUGH CRITICAL INFORMATION SYSTEMS FOR SUPPLY CHAINS

Moving to a “demand-driven” approach, it will be possible to achieve greater visibility on ordering, manufacturing and the delivery processes of key products, and will therefore support the reaching of major objectives such as increasing customer satisfaction and retention and decreasing of inventory levels and working capital.

Benefits from technology are multiple but are mostly grouped into two key categories: standardization and compliance and achieve productivity gains through improved information sharing and task simplification or elimination. These gain can be achieved across all supply chains, but also considering that they too face challenges within countries, between countries, and across regions, such as logistics and out-of-stock avoidance for predictors for key products.

Maximizing revenue and matching capacity with demand are key challenges for all sectors. This can be reached with market-based pricing rather than cost-based approaches, in conjunction with a clear segmentation of markets and high quality information on customer’s behavior. Revenue Management solutions, perfectly integrated with legacy environments and relevant data sources will improve the forecast, support decision making, and therefore increase revenue.

WHY CHOOSE THALES FOR DEFINING, IMPLEMENTING OR OPERATING YOUR SUPPLY CHAIN SYSTEM IT S?

Thales as a world-leading technology company understands that technology & a critical enabling infrastructure is the key to the realisation of the benefits of this approach.

In order to give our customers a unique proposition, Thales developments partnerships with major software editors in the supply chain area, including ERP and niche technology suppliers. In addition, we have developed key industry partners in our strategic verticals to ensure that the solution we provide is cutting edge and future-proof. As a result our approach is extremely flexible in application and can be implemented in any market environment, whether it is a single office operation, a small business or a large national program.

THALES OFFERS END TO END SERVICES TO TRANSFORM YOUR SUPPLY CHAINS

Our offering focuses on the key aspects to be considered when designing, building and operating efficient Supply Chains and Asset Management systems. We have a strong track record of success in program management for complex infrastructures, products in services in transportation, defense, utilities, energy and manufacturing industries.