

THALES



Thales in Australia and New Zealand

2016 CORPORATE PRESENTATION

www.thalesgroup.com.au

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World leader in mission critical systems and solutions

Five market sectors

- Aerospace
- Space
- Defence
- Security
- Transport

A worldwide group

- 61,000 employees
- Presence in 56 countries
- A\$17.6 billion in annual revenue
- A\$3.75 billion invested in R&D



Thales's strategic goals

Presence at every step of the value chain

- From equipment and systems, to systems integration
- Prime contracting and services

Dual technologies

- Defence and civil markets

Local presence - global reach

- Long-term customer partnership
- Maximised local commercial opportunities
- Access to local skills and resources
- Meeting national security requirements

Local supply chain opportunities



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Thales in Australia & New Zealand

A nationwide company

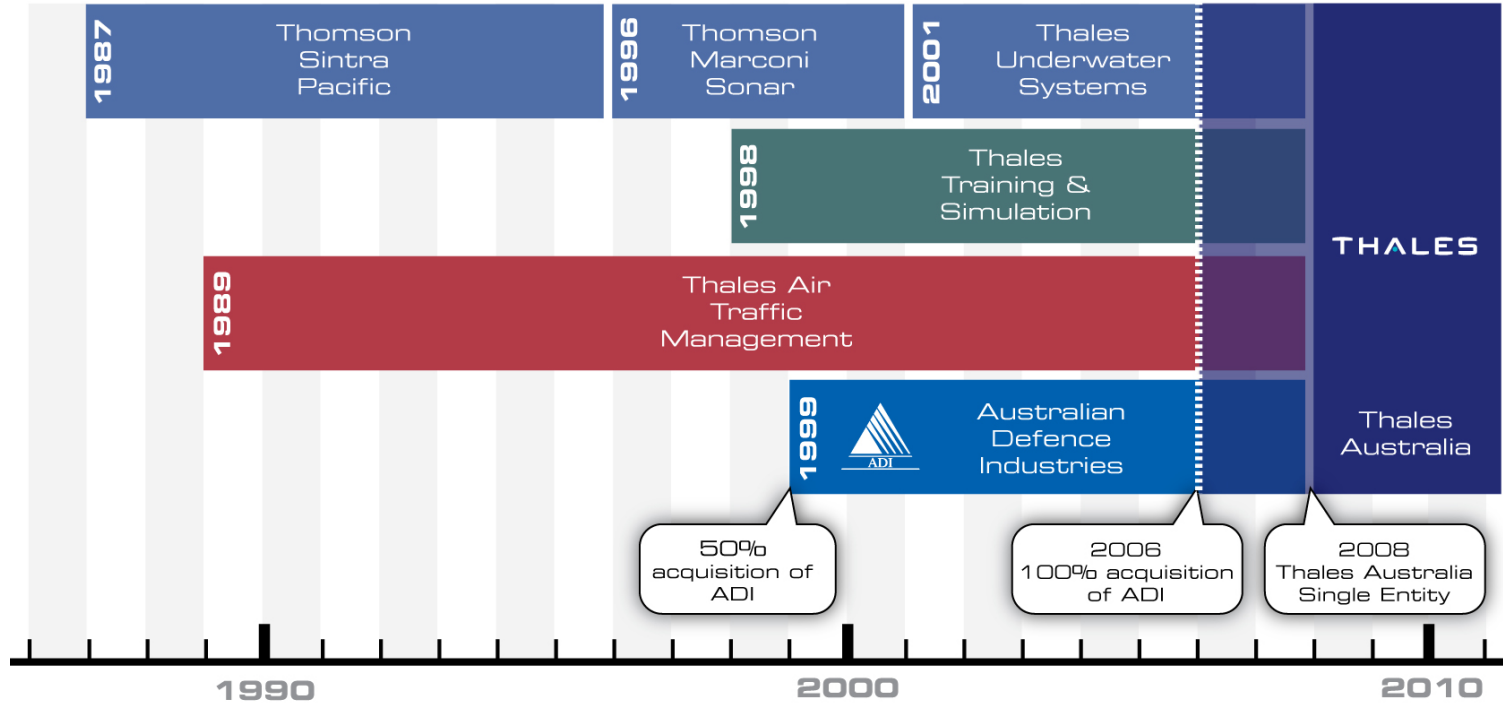
- 3,200 employees
- Nine sites with more than 100 employees
- Revenue around A\$1 billion (2014)
- Long-term investment in Australia/New Zealand
- Technology transfer and skills development
- Exports of over A\$1.6 billion in the past 10 years
- Major regional employer



Bushmaster image © Australian
Department of Defence

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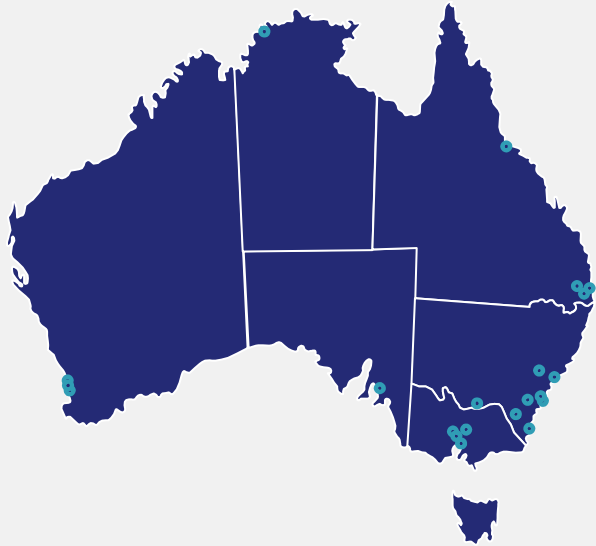
Evolution of Thales in Australia



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Key Australian & New Zealand locations

Thales in Australia



ACT

Canberra

New South Wales

Garden Island, Rydalmere,
Sydney Olympic Park, Orchard Hills,
Newcastle, Lithgow, Mulwala, Myambat

Northern Territory

Darwin

Queensland

Amberley, Eagle Farm, Brisbane,
Oakey, Townsville

South Australia

RAAF Base Edinburgh

Victoria

Melbourne, Benalla, Puckapunyal, Bendigo

Western Australia

West Leederville, Rockingham, Garden Island

Thales in New Zealand

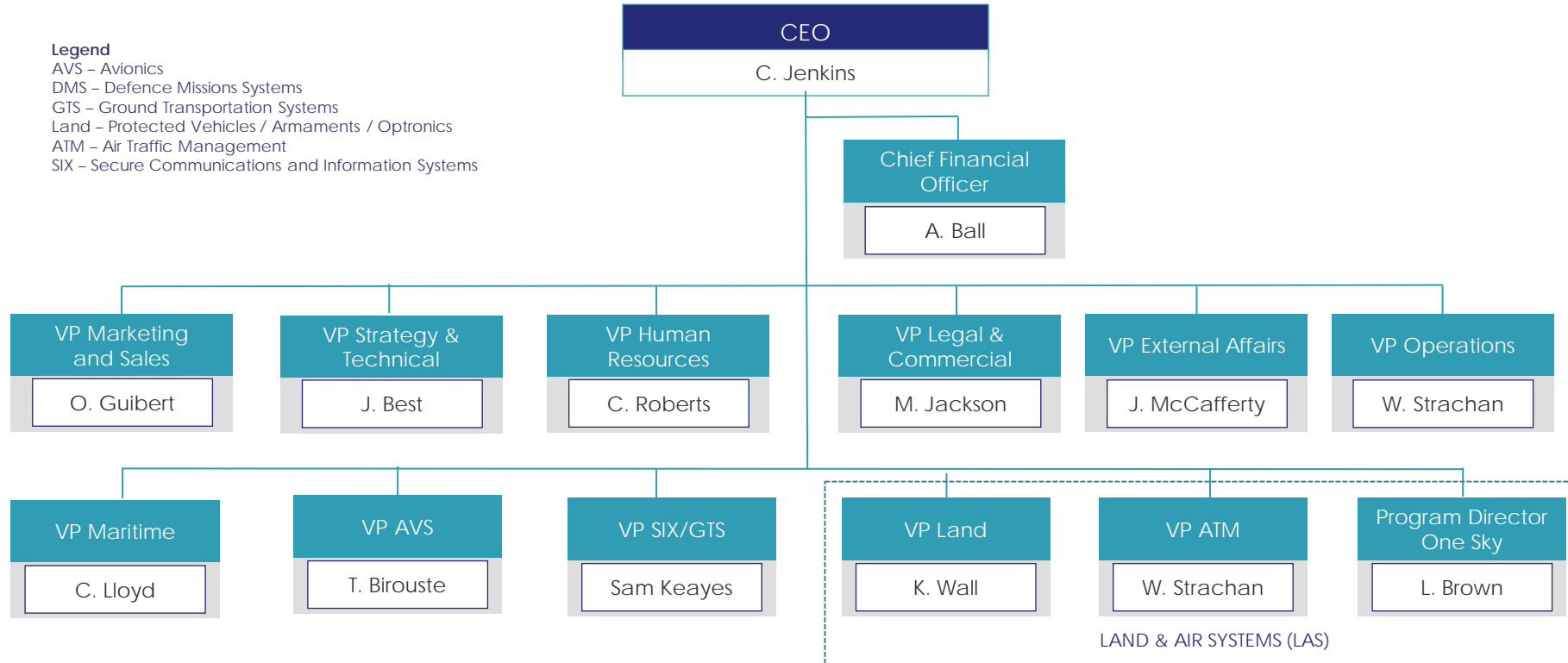


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Thales Australia & New Zealand Executive Leadership Team

Legend

AVS – Avionics
 DMS – Defence Missions Systems
 GTS – Ground Transportation Systems
 Land – Protected Vehicles / Armaments / Optronics
 ATM – Air Traffic Management
 SIX – Secure Communications and Information Systems



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Success across key markets

Aerospace

- National Air Traffic Management system (TAAATS)
- Tiger and NH90 helicopter programs
- Flight simulators

Defence

- Bushmaster and Hawkei protected vehicles
- Austeyr upgrade for ADF
- Sonar and underwater systems
- Mine countermeasures
- Explosive ordnance manufacturing and logistics
- Secure ICT systems
- Maritime sustainment

Transport

- Auckland Public Transport Ticketing
- Communications and Surveillance Sub-System (CSS) as part of major suburban rail project
- Design and implementation of the road side Free-Flow Tolling for significant road infrastructure project



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Department of Defence,
Eurocopter photo © Dominique
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Our five key values

- Customer trust
- One team, one Thales
- Developing our people
- Accountable and committed to excellence
- Agile and innovative



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Our people

A people company – building a relationship of trust with each and every employee

- Thales Together is our common, worldwide people management approach
 - Pay for performance and behaviour
 - Focus on current role and professional development
 - Dual career ladder for both managers and technical experts
 - Thales University is the hub of global learning and knowledge sharing

Together



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Innovation and technological excellence

Thales R&D totals \$A3.75 billion

22,500 engineers and researchers working on cutting edge technologies

➤ 800 located within Australia

300 inventions per year

Over 15,000 patents

Investment in Australian R&D and integrated with global innovation

➤ Centre for Advanced Studies in Air Traffic Management (CASIA)

➤ Battlespace laboratories

Cooperation agreements with universities and public research laboratories in Australia, Europe, the United States and Asia/Pacific

➤ Strategic alliance with Defence Science Technology Organisation (DSTO)

➤ Foundation member of the Defence Materials Technology Centre



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Eurocopter photo © Dominique Gonod

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Health, Safety & Environment

- Thales is committed to ensuring a safe and sustainable working environment
- This applies to our employees, contractors, visitors, customers, and the public
- Our mission is to build superior HSE skills, systems and relationships to maintain a proactive HSE culture
- We use HSE results as an important criterion in assessing both individual and company performance.



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