

# THALES



## Thales in Australia and New Zealand

2017 CORPORATE PRESENTATION



## World leader in mission critical systems and solutions

## Five market sectors

- Aerospace
- Space
- Defence
- Security
- Transport

## A worldwide group

- 61,000 employees
- Presence in 56 countries
- A\$20 billion in annual revenue
- A\$3.75 billion invested in R&D



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# Thales's strategic goals

## Presence at every step of the value chain

- From equipment and systems, to systems integration
- Prime contracting and services

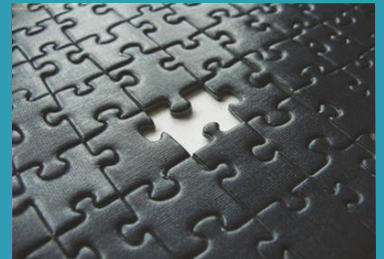
## Dual technologies

- Defence and civil markets

## Local presence - global reach

- Long-term customer partnership
- Maximised local commercial opportunities
- Access to local skills and resources
- Meeting national security requirements

## Local supply chain opportunities



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# Thales in Australia & New Zealand

## A nationwide company

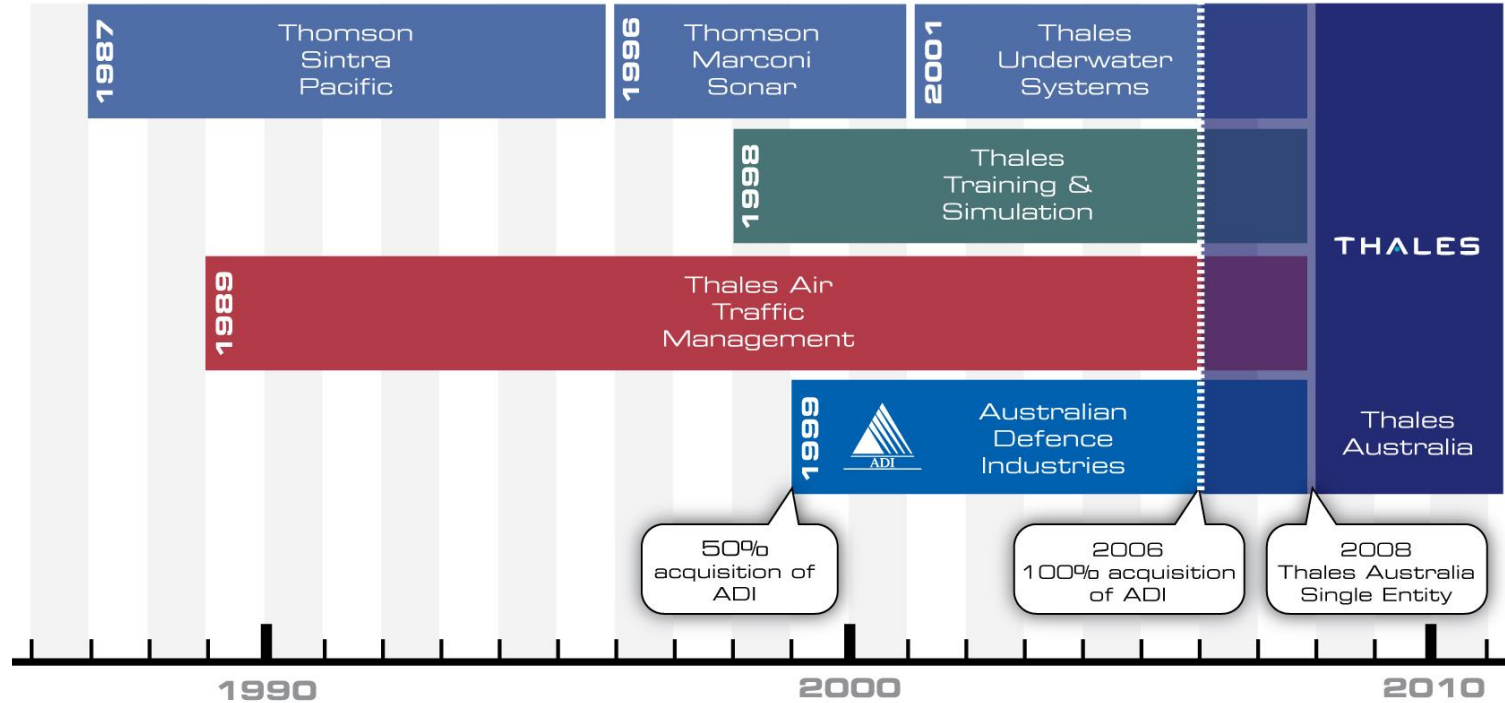
- 3,200 employees
- Nine sites with more than 100 employees
- Revenue over A\$1 billion (2016)
- Long-term investment in Australia/New Zealand
- Technology transfer and skills development
- Exports of over A\$1.6 billion in the past 10 years
- Major regional employer



Bushmaster image © Australian Department of Defence

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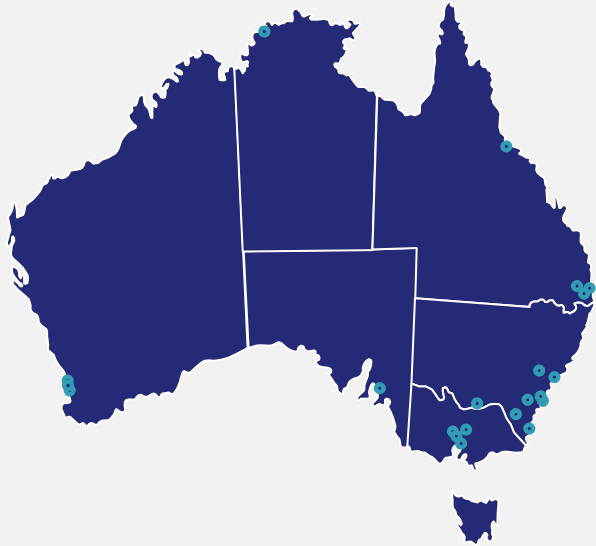
# Evolution of Thales in Australia



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# Key Australian & New Zealand locations

## Thales in Australia



### ACT

Canberra

### New South Wales

Garden Island, Rydalmere,  
Sydney Olympic Park, Orchard Hills,  
Newcastle, Lithgow, Mulwala, Myambat

### Northern Territory

Darwin

### Queensland

Amberley, Eagle Farm, Brisbane,  
Oakey, Townsville

### South Australia

RAAF Base Edinburgh

### Victoria

Melbourne, Benalla, Puckapunyal, Bendigo

### Western Australia

West Leederville, Rockingham, Garden Island

## Thales in New Zealand



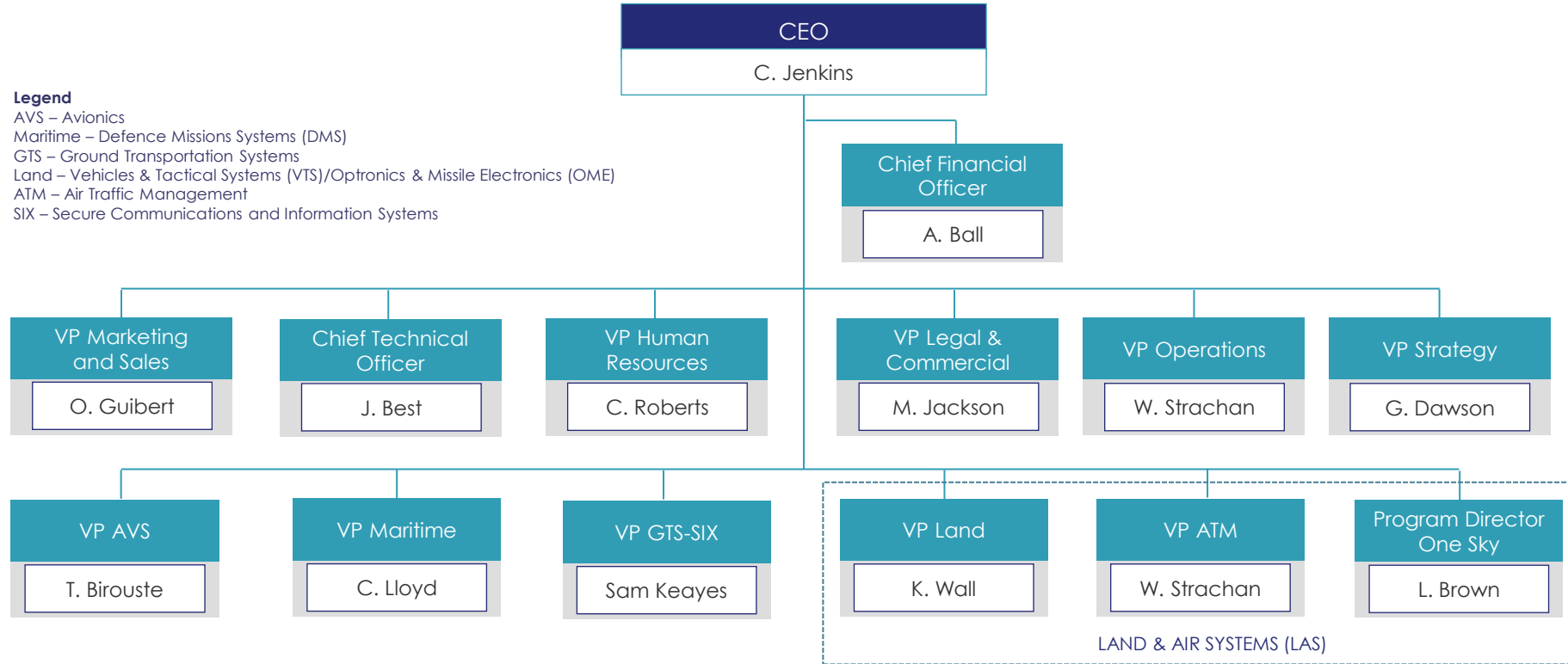
Auckland

# Thales Australia & New Zealand Executive Leadership Team

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## Legend

AVS – Avionics  
Maritime – Defence Missions Systems (DMS)  
GTS – Ground Transportation Systems  
Land – Vehicles & Tactical Systems (VTS)/Optronics & Missile Electronics (OME)  
ATM – Air Traffic Management  
SIX – Secure Communications and Information Systems



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# Success across key markets

## Aerospace

- National Air Traffic Management system (TAAATS)
- Tiger and NH90 helicopter programs
- Flight simulators

## Defence

- Bushmaster and Hawkei protected vehicles
- Austeyr upgrade for ADF
- Sonar and underwater systems
- Mine countermeasures
- Explosive ordnance manufacturing and logistics
- Secure ICT systems
- Maritime sustainment

## Transport

- Auckland Public Transport Ticketing
- Communications and Surveillance Sub-System (CSS) as part of major suburban rail project
- Design and implementation of the road side Free-Flow Tolling for significant road infrastructure project



Bushmaster image © Australian  
Department of Defence,  
Eurocopter photo © Dominique  
Gonod

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# Our five key values

- Customer trust
- One team, one Thales
- Developing our people
- Accountable and committed to excellence
- Agile and innovative



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# Our people

## A people company – building a relationship of trust with each and every employee

- Thales Together is our common, worldwide people management approach
  - Pay for performance and behaviour
  - Focus on current role and professional development
  - Dual career ladder for both managers and technical experts
  - Thales University is the hub of global learning and knowledge sharing

Together



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# Innovation and technological excellence

Thales R&D totals \$A3.75 billion

22,500 engineers and researchers working on cutting edge technologies

➤ 800 located within Australia

300 inventions per year

Over 15,000 patents

Investment in Australian R&D and integrated with global innovation

➤ Centre for Advanced Studies in Air Traffic Management (CASIA)

➤ Battlespace laboratories

Cooperation agreements with universities and public research laboratories in Australia, Europe, the United States and Asia/Pacific

➤ Strategic alliance with Defence Science Technology Organisation (DSTO)

➤ Foundation member of the Defence Materials Technology Centre



Bushmaster image © Australian Department of Defence, Eurocopter photo © Dominique Gonod

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# Health, Safety & Environment

- **Thales is committed to ensuring a safe and sustainable working environment**
- **This applies to our employees, contractors, visitors, customers, and the public**
- **Our mission is to build superior HSE skills, systems and relationships to maintain a proactive HSE culture**
- **We use HSE results as an important criterion in assessing both individual and company performance.**



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