



## Thales in Australia and New Zealand

2018 CORPORATE PRESENTATION



## World leader in mission critical systems and solutions with five market sectors



Aerospace



Space



Defence



Security



Transport



Digital solutions  
across all  
market sectors



A worldwide  
group of 65,000  
employees



Presence in  
56 countries



A\$1.24 billion in  
self-funded  
R&D in 2017

# Thales in Australia and New Zealand



Major regional employer



More than 3,000 Australian SMEs in Thales's supply chain



Exports of over A\$1.6 billion in the past 10 years



Collaboration with universities and research institutions



Long-term investment in Australia

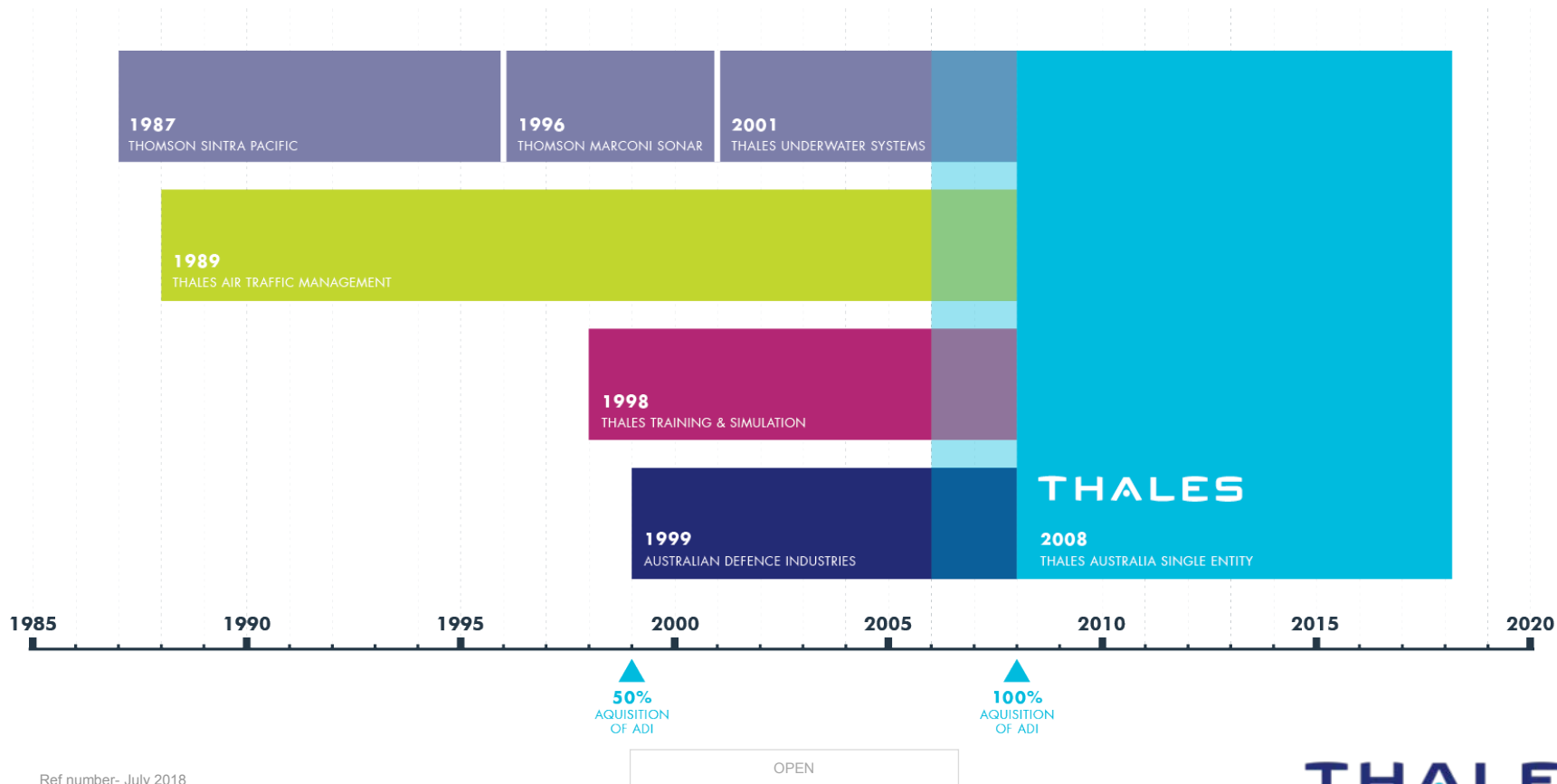


Technology transfer and skills development



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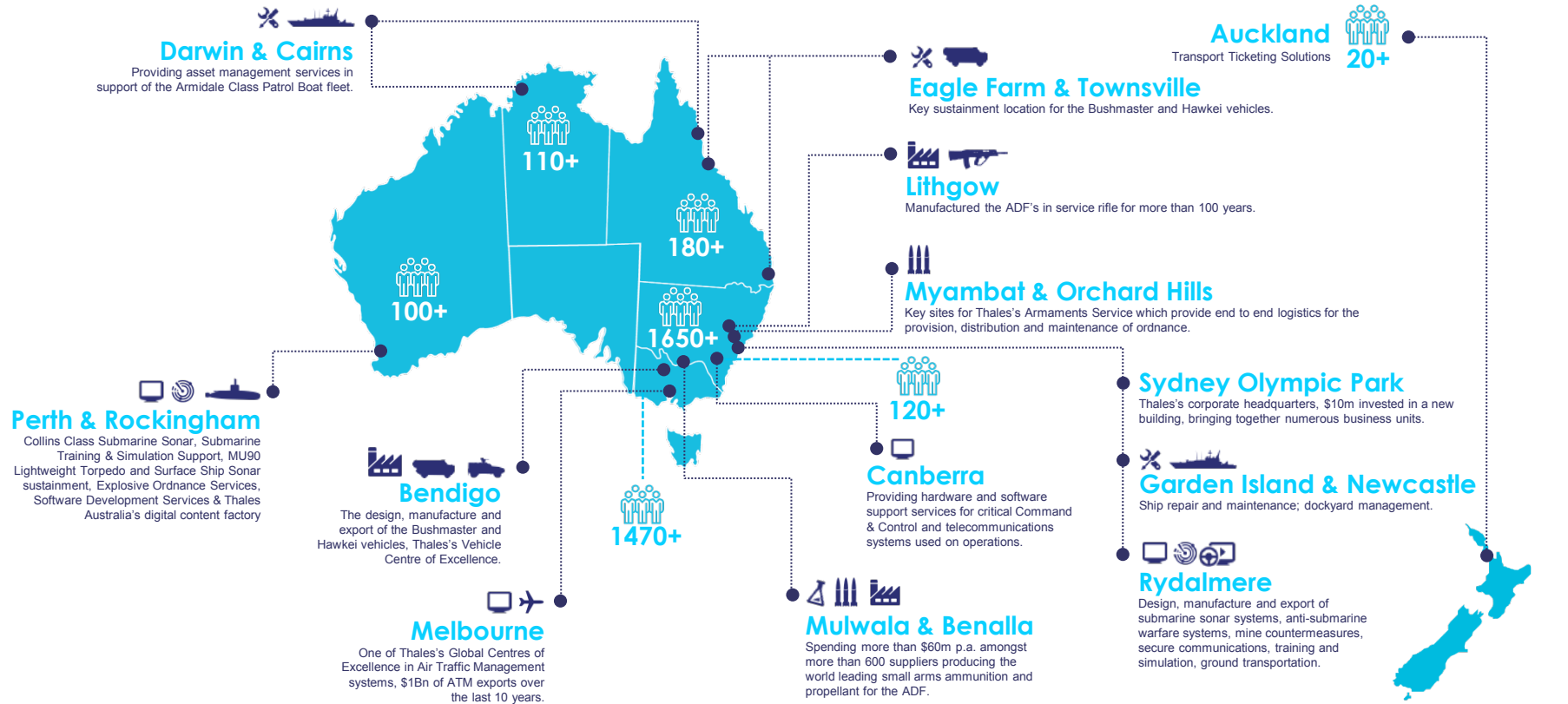
# Evolution of Thales in Australia



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# Capabilities we deliver across Australia & New Zealand

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# Investing in Australia



**\$55m**

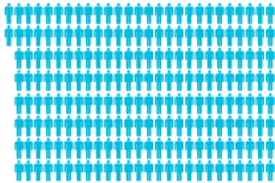
Invested in design and development of the Hawkei, and the transformation of Thales's Bendigo site into a modern vehicle production line.



Australian designed and manufactured



Australian Industry Content



**210**

Bendigo jobs



**180**

Supply Chain jobs

Sustaining 210 jobs in Bendigo, and approximately an additional 180 jobs created as part of the supply chain



**24**

Australian Tier 1 suppliers

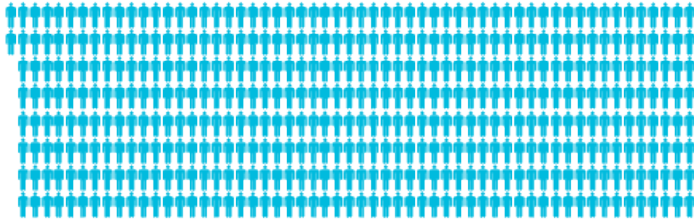


# Investing in Australia

## OneSKY

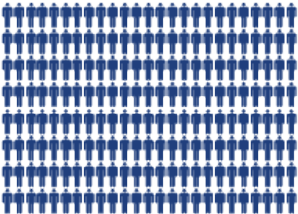


OneSKY will be the world's most advanced and integrated ATM System covering 11% of the Earth's airspace



**450**  
jobs

Support 450 specialist high-tech jobs in Thales's Air Traffic Management Centre of Excellence in Melbourne



Creating approximately  
**200**  
jobs through the supply chain



**\$12m**

\$12 million redevelopment to create a world class digital systems engineering facility for the OneSKY team

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YBBN

QF933 A320XLR  
140 + 370 48  
R250 BLKX

BUCK66 F16  
122 + 130 30



# Technology transfer to build Australian capability

## In 2017 Thales invested €797M in self funded R&D

- 25,000 engineers and researchers working on cutting edge technologies

## Long term investment in Australian R&D

- Planned self-funded R&D of \$A100 million over 3 years
- Centre for Advanced Studies in Air Traffic Management (CASIA)
- Centre of Excellence in Underwater Systems
- Battlespace laboratories

## Collaboration and joint research with strategic Australian research organisations

- Strategic alliance with Defence Science and Technology Group (DSTG)
- Strong affiliation with Commonwealth Scientific and Industrial Research Organisation (CSIRO)
- Foundation member of the Defence Materials Technology Centre





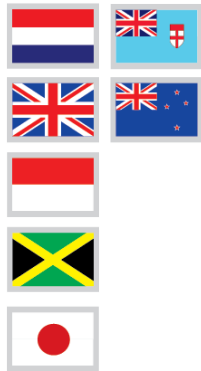
# Capabilities we deliver – Exports

Exports of over \$1.6bn in the past 10 years including



## Bushmasters

Exported to 7 countries



## Air Traffic Management

Exported to 28 countries



## Mine Sweeping Solutions

Exported to 11 countries



## Ordnance

Exported to 17 countries



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# Our five key values



**Customer trust**



**One team, one Thales**



**Developing our people**



**Accountable and committed to excellence**



**Agile and innovative**



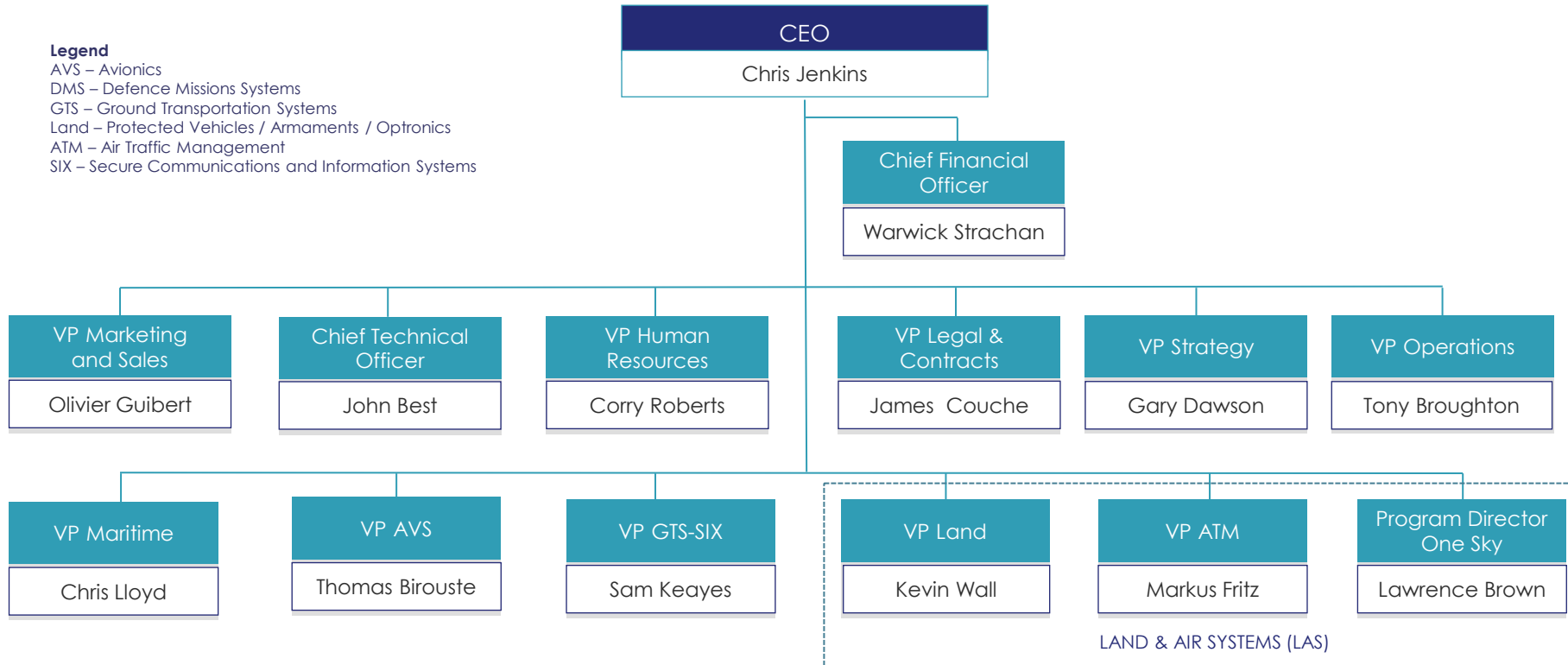
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# Thales Australia & New Zealand Executive Leadership Team

## Legend

AVS – Avionics  
 DMS – Defence Missions Systems  
 GTS – Ground Transportation Systems  
 Land – Protected Vehicles / Armaments / Optronics  
 ATM – Air Traffic Management  
 SIX – Secure Communications and Information Systems



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