Thales in Australia and New Zealand

2020 CORPORATE PRESENTATION
World leader in mission critical systems and solutions with five market sectors

Aerospace
Space
Defence
Digital Identity and Security
Transport

Digital solutions across all market sectors
A worldwide group of 80,000 employees
Presence in 68 countries
A$1.4 billion in self-funded R&D in 2018
Thales in Australia and New Zealand

- 3,800 employees
- Major regional employer
- Exports of over A$1.6 billion in the past 10 years
- SMEs make up 70% of Thales's Australian suppliers
- Long-term investment in Australia
- Collaboration with universities and research institutions
- Technology transfer and skills development

3,800 employees

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December 2020

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Investing in Australia

- Between 2017 and 2019 Thales spent $1.3bn on its Australian supply chain
- In 2019, we spent $522m on 1,362 Australian firms
- SMEs formed 70% of Australian supplier base in 2019,
- In 2019 won 61% of our procurement spending
- Spending on our Australian supply chain supported 1,765 jobs in 2019
Evolution of Thales in Australia

- **1987**: THOMSON SINTRA PACIFIC
- **1996**: THOMSON MARCONI SONAR
- **2001**: THALES UNDERWATER SYSTEMS
- **2008**: THALES AUSTRALIA SINGLE ENTITY
- **1989**: THALES AIR TRAFFIC MANAGEMENT
- **1998**: THALES TRAINING & SIMULATION
- **1999**: AUSTRALIAN DEFENCE INDUSTRIES (ADI)
- **2000**: 50% ACQUISITION OF ADI
- **2005**: 100% ACQUISITION OF ADI
Capabilities we deliver across Australia & New Zealand

**Darwin & Cairns**
Providing asset management services in support of the Armidale Class Patrol Boat fleet.

**Perth & Rockingham**
Collins Class Submarine Sonar, Submarine Training & Simulation Support, MU90 Lightweight Torpedo and Surface Ship Sonar sustainment, Explosive Ordnance Services, Software Development Services & Thales Australia’s digital content factory.

**Melbourne**
One of Thales’s Global Centres of Excellence in Air Traffic Management systems, $18m of ATM exports over the last 10 years.

**Bendigo**
The design, manufacture and export of the Bushmaster and Hawkei vehicles; Thales’s Vehicle Centre of Excellence.

**Canberra**
Providing hardware and software support services for critical Command & Control and telecommunications systems used on operations.

**Eagle Farm**
Key sustainment location for the Bushmaster and Hawkei vehicles.

**Sydney Olympic Park**
Thales’s corporate headquarters, $10m invested in a new building, bringing together numerous business units.

**Auckland**

**Rydalmere**
Design, manufacture and export of submarine sonar systems, anti-submarine warfare systems, mine countermeasures, secure communications, training and simulation, ground transportation.

**Garden Island & Newcastle**
Ship repair and maintenance; dockyard management.

**Chatswood**
Sales and support for Thales’s Digital Information and Security group and the MULTOS technology centre of excellence and global sales support.

**Mulwala & Benalla**
Spending more than $60m p.a. amongst more than 600 suppliers producing the world leading small arms ammunition and propellant for the ADF.

**Myambat & Orchard Hills**
Key sites for Thales’s Armaments Service which provide end to end logistics for the provision, distribution and maintenance of ordnance.

**Lithgow**
Manufactured the ADF’s in service rifle for more than 100 years.

**Darwin & Cairns**
Providing asset management services in support of the Armidale Class Patrol Boat fleet.

**Mitcham**
Thales Personalisation Bureau, providing secure products and services to the Australia and New Zealand financial and airline sector.

**Garden Island & Newcastle**
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Investing in Australia

Invested in design and development of the Hawkei, and the transformation of Thales’s Bendigo site into a modern vehicle production line.

$55m

Australian designed and manufactured

55%

Australian Industry Content

210
Bendigo jobs

180
Supply Chain jobs

Sustaining 210 jobs in Bendigo, and approximately an additional 180 jobs created as part of the supply chain

24
Australian Tier 1 suppliers

$55m

55%

210
180
24

Image © Australian Department of Defence
OneSKY

Investing in Australia

OneSKY will be the world’s most advanced and integrated ATM System covering 11% of the Earth’s airspace

Support 450 specialist high-tech jobs in Thales’s Air Traffic Management Centre of Excellence in Melbourne

Creating approximately 200 jobs through the supply chain

$12m

$12 million redevelopment to create a world class digital systems engineering facility for the OneSKY team
Technology transfer to build Australian capability

- In 2018 Thales invested €879M in self funded R&D
  - 25,000 engineers and researchers working on cutting edge technologies

- Long term investment in Australian R&D
  - Planned self-funded R&D of $A100 million over 3 years
  - Centre for Advanced Studies in Air Traffic Management (CASIA)
  - Centre of Excellence in Underwater Systems
  - Battlespace laboratories

- Collaboration and joint research with strategic Australian research organisations
  - Strategic alliance with Defence Science and Technology Group (DSTG)
  - Strong affiliation with Commonwealth Scientific and Industrial Research Organisation (CSIRO)
  - Foundation member of the Defence Materials Technology Centre
Capabilities we deliver – Exports

Exports of over $1.6bn in the past 10 years including

- **Bushmasters**
  - Exported to 7 countries

- **Air Traffic Management**
  - Exported to 28 countries

- **Mine Sweeping Solutions**
  - Exported to 11 countries

- **Ordnance**
  - Exported to 17 countries
Our five key values

Customer trust

One team, one Thales

Developing our people

Accountable and committed to excellence

Agile and innovative

Credit: The Workforce behind the Defence Force © Commonwealth of Australia