Thales in Australia and New Zealand

2021 CORPORATE PRESENTATION
World leader in mission critical systems and solutions with **five market sectors**

- **AEROSPACE**
- **SPACE**
- **DEFENCE**
- **DIGITAL IDENTITY AND SECURITY**
- **TRANSPORT**

**Digital solutions across all market sectors**

- A worldwide group of **80,000 employees**
- Presence in **68 countries**
- **A$1.4bn** in self-funded R&D in 2018
Thales in Australia and New Zealand

- Exports of over A$1.3bn in the past 10 years
- SMEs make up 82% of Thales’s Australian suppliers
- Long-term investment in Australia
- Collaboration with universities and research institutions
- Technology transfer and skills development
- 3,800 employees
- Major regional employer
Investing in Australia

BETWEEN 2018 - 2020

Thales spent **A$1.9bn** on its Australian supply chain

IN 2020

- Thales spent **$657m** on 1,841 Australian firms
- SMEs formed **82%** of Australian supplier base
- SMEs won **56%** of our procurement spending
- Spending on our Australian supply chain supported **2,051 jobs**

IN 2020

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SMEs won **56%** of our procurement spending

Spending on our Australian supply chain supported **2,051 jobs**
Evolution of Thales in Australia

- **1985**: THOMSON SINTRA PACIFIC
- **1987**: THOMSON MARCONI SONAR
- **1989**: THALES AIR TRAFFIC MANAGEMENT
- **1996**: THALES UNDERWATER SYSTEMS
- **1998**: THALES TRAINING & SIMULATION
- **1999**: AUSTRALIAN DEFENCE INDUSTRIES (ADI)
- **2001**: THALES AUSTRALIA SINGLE ENTITY

- **1990**: 50% ACQUISITION OF ADI
- **2008**: 100% ACQUISITION OF ADI

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Capabilities we deliver across Australia & New Zealand

Larrakia, Darwin and
Wirinyangidi & Gimuy Walubara Yidiny - Cairns
Providing asset management services in support of the Armidale Class Patrol Boat fleet.

Wadjuk Noongar
Perth & Rockingham
Collins Class Submarine Sonar, Submarine Training & Simulation Support, MILPOD Lightweight Torpedo and Surface Ship Sonar sustainment, Explosive Ordnance Services, Software Development Services.

Dja Dja Wurrung - Bendigo
The design, manufacture and export of the Bushmaster and Hawkei vehicles; Thales’s Vehicle Centre of Excellence.

Wurrundjeri - Melbourne
One of Thales’s Global Centres of Excellence in Air Traffic Management systems, 50% of ATM exports over the last 10 years.

Ngunnawal - Canberra
Providing hardware and software support services for critical Command & Control and telecommunications systems used on operations.

Mitcham
Thales Personalisation Bureau, providing secure products and services to the Australian and New Zealand financial and airline sector.

Jagger & Turbul - Eagle Farm
Key sustainment location for the Bushmaster and Hawkei vehicles.

Wadjari, Gundungurra & Darug - Lithgow
Manufactured the ADF’s in service rifles for more than 100 years.

Wanarali and Kamilaroi - Myambat
Key sites for Thales’s Armaments Service which provide end to end logistics for the provision, distribution and maintenance of ordnance.

Wann-gai - Sydney Olympic Park
Thales’s corporate headquarters, $200m invested in a new building, bringing together numerous business units.

Cammeraygal and Wallumedegal - Chatswood
Sales and support for Thales’s Digital Information and Security group and the MULTOS technology centre of excellence and global sales support.

Gundagal and Awabakal and Wurimbi - Garden Island, Waterhen & Newcastle
Ship repair and maintenance; dockyard management.

Darug - Rydalmere
Design, manufacture and export of submarine sonar systems, anti-submarine warfare systems, mine countermeasures, secure communications, training and simulation, ground transportation.

Darug - Orchard Hills
Key sites for Thales’s Armaments Service which provide end to end logistics for the provision, distribution and maintenance of ordnance.

Pangerang & Yorta Yorta - Mulwala & Benalla
Spending more than $287m a year amongst more than 660 suppliers producing the world leading ammunition and propellant for the ADF.

Tamaki Makaurau
Auckland
Investing in Australia

$55m Invested in design and development of the Hawkei, and the transformation of Thales’s Bendigo site into a modern vehicle production line.

317 Bendigo jobs
360 Supply Chain jobs

Sustaining 317 jobs in Bendigo, and approximately an additional 360 jobs created as part of the supply chain

Over 50% Australian Industry Content
75 Australian Tier 1 suppliers

Australian designed and manufactured

$55m

Australian

Tier 1

suppliers

Image © Australian Department of Defence

October 2021

$55m
Investing in Australia

OneSKY will be the world’s most advanced and integrated ATM System covering 11% of the Earth’s airspace.

Support 450 specialist high-tech jobs in Thales’s Air Traffic Management Centre of Excellence in Melbourne.

Creating approximately 200 jobs through the supply chain.

$12 million redevelopment to create a world class digital systems engineering facility for the OneSKY team.

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Technology transfer to build Australian capability

- Over €1B invested globally each year in self-funded R&D
  - 28,000 engineers and researchers working on cutting edge technologies

- Long term investment in Australian R&D
  - Planned self-funded R&D of $A100 million over 3 years
  - Centre for Advanced Studies in Air Traffic Management (CASIA)
  - Centre of Excellence in Underwater Systems
  - Battlespace laboratories

- Collaboration and joint research with strategic Australian research organisations
  - Strategic alliance with Defence Science and Technology Group (DSTG)
  - Strong affiliation with Commonwealth Scientific and Industrial Research Organisation (CSIRO)
  - Foundation member of the Defence Materials Technology Centre
Capabilities we deliver – Exports

Exports of over A$1.6bn in the past 10 years including

- **BUSHMASTERS**
  - Exported to 7 countries

- **AIR TRAFFIC MANAGEMENT**
  - Exported to 28 countries

- **MINE SWEEPING SOLUTIONS**
  - Exported to 11 countries

- **ORDNANCE**
  - Exported to 17 countries
Our five key values

- Customer trust
- One team, one Thales
- Developing our people
- Accountable and committed to excellence
- Agile and innovative
Thales Australia & New Zealand Executive Leadership Team

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Chief Executive Officer

Tony Broughton
VP Operational Safety

John Best
Chief Technical Officer

Ronán Carolan
VP Human Resources

James Couche
VP Legal & Contracts

Gary Dawson
VP Strategy

Mark Hilton
VP Sales & Key Account Management

Max Kufner
VP Above Water Systems

Troy Stephen
VP Underwater Systems

Peter Bull
VP Digital Systems

Corry Roberts
VP Land

Philippe Bernard-Flattot
VP Airspace Mobility Solutions

Jeremy Hooper
Program Director OneSky

Warwick Strachan
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